

## **Role-Play Card 1: City Council Member - Safety Advocate**

- Your Role: You are a member of the Philadelphia City Council. You are deeply concerned about the safety of residents in high-rise buildings and have been a vocal advocate for the mandatory sprinkler ordinance.
- Your Goal: To persuade other council members and the public that mandating sprinklers in all high-rise buildings is a necessary measure to save lives and reduce property damage.
- Key Concerns:
  - The potential for significant loss of life and injury in high-rise fires.
  - Data showing the effectiveness of sprinkler systems in suppressing fires and minimizing damage.
  - The ethical responsibility of the city to protect all its residents equally.
  - Potential long-term cost savings due to reduced fire damage and insurance premiums.
- Potential Arguments:
  - Present statistics on fire-related fatalities and injuries in buildings without sprinklers compared to those with sprinklers.
  - Highlight case studies of high-rise fires where sprinklers made a significant difference.
  - Emphasize the potential for equitable safety standards across all high-rise buildings, regardless of economic status.
  - Address potential cost concerns by discussing long-term savings and financing options.
- Things to Consider: How will you address concerns about the cost to property owners? What data will be most persuasive to your colleagues?

## **Role-Play Card 2: Property Owners' Association Representative**

- Your Role: You represent an association of owners of high-rise residential and commercial buildings in Philadelphia. Your members are concerned about the potential costs and logistical challenges of retrofitting existing buildings with sprinkler systems.
- Your Goal: To argue against a mandatory sprinkler ordinance or to propose alternative, less costly solutions while still ensuring a reasonable level of fire safety.
- Key Concerns:
  - The significant financial burden of installing sprinkler systems, especially in older buildings.
  - Potential disruptions to tenants and businesses during the installation process.
  - Questions about the necessity of a blanket mandate for all high-rise buildings, regardless of their current safety features or occupancy.
  - The potential for increased rents or costs passed on to tenants and businesses.
- Potential Arguments:
  - Present data on the estimated costs of sprinkler installation for different types of high-rise buildings.
  - Highlight existing fire safety measures in place in many buildings (e.g., fire alarms, evacuation plans, fire-resistant materials).
  - Suggest a phased approach to implementation or exemptions for certain types of buildings.
  - Propose alternative solutions, such as enhanced fire detection systems or improved evacuation procedures.
- Things to Consider: What data can you present to demonstrate the financial impact on property owners? How will you address concerns about safety if you oppose the mandate?

### **Role-Play Card 3: Firefighters' Union Representative**

- Your Role: You represent the union for firefighters in Philadelphia. Your primary concern is the safety of both the public and your members when responding to high-rise fires.
- Your Goal: To strongly advocate for the mandatory sprinkler ordinance as a crucial measure to improve fire safety and reduce the risks faced by firefighters.
- Key Concerns:
  - The increased dangers firefighters face when battling fires in unsprinklered high-rise buildings.
  - The potential for fires to spread rapidly and become uncontrollable in the absence of sprinklers.
  - The strain on resources and the increased time required to extinguish fires in buildings without sprinklers.
  - The potential for reduced injuries and fatalities among both residents and firefighters in buildings with sprinklers.
- Potential Arguments:
  - Share data on firefighter injuries and fatalities in high-rise fires, comparing incidents in sprinklered and unsprinklered buildings.
  - Describe the challenges of fighting fires at height and the benefits of early fire suppression by sprinklers.
  - Emphasize the long-term benefits of reduced fire incidents and the associated costs for the city.
  - Highlight the support of fire safety professionals for mandatory sprinkler systems.
- Things to Consider: How can you effectively convey the risks faced by firefighters? What emotional appeals might be persuasive?

## **Role-Play Card 4: Insurance Company Analyst**

- Your Role: You are an analyst for a major insurance company that covers high-rise buildings in Philadelphia. Your focus is on assessing risk and determining insurance premiums.
- Your Goal: To present a data-driven analysis of how the sprinkler mandate might affect insurance costs and overall risk assessment for high-rise properties.
- Key Concerns:
  - The potential for reduced fire losses and claims in buildings equipped with sprinklers.
  - The cost implications of the mandate for property owners and how this might affect insurance coverage.
- The long-term impact on the overall risk profile of high-rise buildings in the city.
  - The need for accurate data to assess the effectiveness and cost-benefit of the mandate.
- Potential Arguments:
  - Present data on historical fire losses in sprinklered versus unsprinklered high-rise buildings and the associated insurance payouts.
  - Analyze the potential for reduced insurance premiums for buildings that comply with the mandate.
  - Discuss the impact of the mandate on the overall insurability of high-rise properties in Philadelphia.
  - Highlight the importance of reliable data collection and analysis to inform policy decisions and insurance risk assessments.
- Things to Consider: How will you balance the potential for reduced losses with the immediate costs for property owners? What data will be most influential in your analysis?

## **Role-Play Card 5: Tenants' Rights Advocate**

- Your Role: You are an advocate for the rights and safety of tenants living in high-rise apartment buildings in Philadelphia. Your primary concern is ensuring that all residents have access to safe and habitable living conditions.
- Your Goal: To argue in favor of the mandatory sprinkler ordinance as a crucial measure to protect the lives and well-being of tenants, particularly those in lower-income or older buildings that may have fewer safety features.
- Key Concerns:
  - The vulnerability of tenants in high-rise fires, especially those who may have difficulty evacuating.
  - The potential for inequitable safety standards, where wealthier buildings have better fire protection than affordable housing.
  - The long-term impact of fire incidents on displacement and the availability of affordable housing.
  - The need for clear and consistent safety regulations in all high-rise residential buildings.
- Potential Arguments:
  - Share stories or data highlighting the impact of high-rise fires on tenants.
  - Emphasize the principle of equitable safety standards for all residents, regardless of their socioeconomic status.
  - Discuss the potential for the mandate to improve the overall quality and safety of rental housing.
  - Address concerns about potential rent increases by advocating for subsidies or phased implementation that protects tenants.
- Things to Consider: How will you represent the diverse needs and concerns of tenants? What ethical arguments will be most persuasive?